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Folkestone Hires New BDM

by Staff Reporter

Tuesday, 22 August 2017



Real estate fund manager Folkestone Funds Management has recruited a former Hunter Hall business development manager.

Monica Hood's new role in Folkestone's distribution team will see her grow the fund manager's distribution network as well as work with research houses, financial planning firms, master fund/wrap providers and SMSFs, according to a statement.

Ms Hood brings more than two decades of experience in financial services to her new role and had been at Hunter Hall for 16 years as a business development manager before starting at Folkestone.

Folkestone head of funds management Adrian Harrington said he was delighted to welcome Monica to the team.

"With our growing platform of listed and unlisted real estate funds, it is important we have an experienced team servicing our existing clients and expanding our distribution network," Mr Harrington said.

Ms Hood said she was delighted to join the Folkestone team.

"Folkestone has an exemplary reputation in the real estate sector, with an excellent product range across listed and unlisted real estate funds," she said.

"I look forward to working with the team to expand Folkestone's distribution network and grow funds under management."