



MEDIA RELEASE

20 January 2016

POWERWRAP ADDS THE FOLKESTONE MAXIM A-REIT SECURITIES PORTFOLIO TO ITS MANAGED ACCOUNT MENU

Powerwrap today announced the launch of a new managed account – the ***Folkestone Maxim A-REIT Securities Model Portfolio***, which is managed by Folkestone Maxim Asset Management Limited, on both its Powerwrap and Smartwrap services.

Investors will benefit from Folkestone Maxim’s high conviction approach to investing in listed A-REITs, delivered through a transparent, managed account structure.

Folkestone Maxim utilises a disciplined investment process combining in-depth fundamental research with disciplined portfolio construction and risk controls to add consistent value over time. The basic premise of Folkestone Maxim’s investment philosophy is that there is a close relationship between the real estate market cycle and the economic cycle.

CEO of Powerwrap, Cormac Heffernan, said “Powerwrap is committed to providing our clients with access to leading investment solutions and best of breed investment managers. The depth of experience across Folkestone’s real estate funds platform is impressive, and we are very pleased to be able to add the Folkestone Maxim A-REIT Securities Model Portfolio to our Powerwrap Managed Account service.”

Folkestone Managing Director, Greg Paramor, said “Our latest partnership with Powerwrap demonstrates our belief in the growth of the managed account space and our commitment to becoming a specialist A-REIT portfolio provider for advisers and their clients. Managed accounts are ideal for SMSF (self-managed super funds) and high net worth clients seeking transparency, cost effectiveness and flexibility in investment management and reporting.”

Powerwrap holds and administers the securities in the Portfolio via its multi-asset, multi-currency administration system. Investors experience the benefits of a professionally managed investment portfolio, together with all of the transparency and tax benefits of individual share ownership.

MICHAEL BAKER
Head of Distribution
Folkestone Limited
Tel: 02 8667 2888

RICHARD CARR
Head of Distribution
Powerwrap Limited
Tel: 03 8681 4605



About Powerwrap

Powerwrap Limited is an Australian financial services company offering wealth managers, financial advisers and investment professionals looking to start an advisory business an efficient, customisable and unconstrained next-generation platform service for delivering efficient client outcomes.

About Folkestone

Folkestone (ASX:FLK) is an ASX listed real estate funds manager and developer providing real estate wealth solutions. Folkestone's funds management platform offers listed and unlisted real estate funds to private clients and select institutional investors, while on balance sheet activities focus on value-add and opportunistic (development) real estate investments. Folkestone has more than \$917 million in funds under management as at 30 June 2015.

About Folkestone Maxim

Folkestone Maxim Asset Management is a wholly owned subsidiary of Folkestone. Folkestone Maxim is a boutique real estate investment manager, specialising in investing in A-REIT securities.